



regional solutions to local problems

## Kilimo Biashara Training Programme (KBTP)

Kilimo Trust's **Kilimo Biashara Training Programme** specialises in training and disseminating knowledge that Kilimo Trust and other partners have gained from the practical implementation of regional projects on food trade. The programme is designed to offer evidence based lessons and solutions to challenges facing regional trade especially in food staples in the East African Community. KBTP will offer courses in Uganda, Kenya, Tanzania, Rwanda and Burundi.



### Course Details

**Tapping into Regional Markets of Food Staples on 4<sup>th</sup>- 5<sup>th</sup> April 2017 in Kampala, Uganda. The two (2) day course will cover the following:**

- Understanding markets for food commodities or food products
- The market requirements for trading of food commodities in the EAC

**Building Sustainable Agribusiness Linkages for Regional Trade in Food on 24<sup>th</sup>- 25<sup>th</sup> May 2017 in Kampala, Uganda in Kampala, Uganda**

The two (2) day course will cover the following:

- What you should consider when selecting partners in business linkages
- Field visit to see a 'live agribusiness consortium'

### Who should attend these courses?

Value chain actors involved in regional trade:

- Exporters/importers of food commodities
- National aggregators/ traders of food commodities
- Food processors
- Commercial farmers
- Officials from Ministries of Agriculture, Trade and Cooperatives
- Business Development Services providers
- Staff of development agencies/NGOs
- Mentees and mentors at entrepreneurship centers
- Warehouse operators
- Agribusiness staff of financial institution

**Farming as a Business - Scheduled Training of Trainers course according to client's needs. The course covers the following:**

- Diagnosis and planning
  - ✚ Understanding business concepts
  - ✚ How to move from price to profit.
  - ✚ The value of other value chain actors in enhancing profitability of farmers
  - ✚ Manage your money throughout the year
- Implementing the FBS
- Evaluating and re-planning

## Course Schedule and Fees

Course Name	Date	Early Payment	Payment from
Tapping into Regional Markets of Food Staples	4 <sup>th</sup> -5 <sup>th</sup> April 2017	By 15 <sup>th</sup> March 2017 UGX 670,000	From 16 <sup>th</sup> March 2017 UGX700,000
Building Sustainable Agribusiness Linkages for Regional Trade in Food Staples	24 <sup>th</sup> -25 <sup>th</sup> May 2017	By 15 <sup>th</sup> April 2017 UGX 670,000	From 16 <sup>th</sup> April 2017 UGX700,000
Farming as a business	Available on client's request	Payment dependent on client's location	

For more information and to register online go to:

[www.kilimotrust.org](http://www.kilimotrust.org)

OR

Contact the Program Coordinator

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