



Call for Supply of Equipment for Fish Post Harvest Handling & Value Addition Processing-Tanzania

1. Background information

Kilimo Trust (KT) is an independent Regional agricultural development organization - working on agriculture for development across the EAC Region. It is registered in the Republic of Uganda and has country offices in Kenya, Rwanda, and Tanzania., and it implements projects across all EAC Partner States. The core business of KT is to support the transformation of food and nutrition security in the EAC Region away from high-risk subsistence farming into lower risk trade-based systems.

Kilimo Trust, in strategic partnership with the Africa Continental Free Trade Area (AfCFTA), TradeMark Africa, Lattice Aquaculture, and MicroSave Consulting with the funding from the Mastercard Foundation is implementing the WYEEFIMA Project in Tanzania with the aims to enhance cross-border trade in fish and fish products for and by women and youth, thereby strengthening their participation in inclusive and sustainable fisheries value chains.

Kilimo Trust Tanzania is hereby inviting for applications from suitable companies to supply Fish Post Harvest Handling & Value Addition Processing equipment in line with the forementioned project.

2. The assignment

We invite quotations from locally registered companies for the supply and delivery of the items listed in the table below. Interested bidders must demonstrate their capacity and ability to deliver the required goods in accordance with the specifications and timelines provided in this Request for Quotation.

Table 1: description of required equipment and location

LOT 1: Fish Frying & Smoking Equipment				
S/N	Item	Minimum Technical Specification	Quantity	Location
1	Energy-saving cook stove	Fuel-efficient (charcoal, briquettes, LPG, or biomass), minimum 40% fuel saving, suitable for commercial fish frying, durable steel construction, heat-resistant finish, stable base, easy to clean.	16 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
2	Frying pan	Heavy-duty stainless steel or food-grade mild steel pan, minimum capacity 20–30 litres, corrosion resistant, suitable for deep frying fish.	16 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
3	Fish draining trays	Food-grade stainless steel with perforated base for oil drainage.	16 pcs	Mwanza, Kagera, Mtwara, Lindi, Mara,

LOT 1: Fish Frying & Smoking Equipment				
S/N	Item	Minimum Technical Specification	Quantity	Location
				Tanga, Kigoma & Zanzibar
4	Energy-efficient smoking kiln	Custom made Improved fish smoking kiln with reduced fuel consumption, food-grade smoking chamber, smoke control, temperature regulation, corrosion-resistant materials, minimum capacity 40–100 kg per batch.	8	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
5	Fish smoking trays	Smoking Tray Mesh: Removable trays fabricated from 304 food-grade stainless steel with a woven wire mesh opening of 3–5 mm, wire diameter of 0.8–1.2 mm, suitable for smoking small pelagic fish (dagaa). The trays shall be corrosion resistant, easy to clean, and designed to provide adequate airflow and smoke distribution while preventing fish from falling through the mesh	20 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
6	Drying racks	Customs made raised drying racks measuring 2.0 m x 1.2 m with 3 mm food-grade stainless steel mesh. constructed from galvanized steel or timber treated with food-grade mesh, protected against contamination by dust and animal.	24 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar

LOT 2: Fish Handling, Storage & Sanitation Infrastructure

This Lot includes two fixed/civil-works items — concrete drying/salting slabs and dedicated sanitary washing stations — in addition to movable equipment. Bidders applying for this Lot must demonstrate capacity for both equipment supply and basic on-site construction/installation (see Section 3).

LOT 2: Fish Handling, Storage & Sanitation Infrastructure				
S/N	Item	Minimum Technical Specification	Quantity	Location
1	Brining tubs	Food-grade HDPE or stainless-steel tubs, minimum capacity 100–300 litres, corrosion resistant with drainage outlet.	8 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
2	Solar-powered ice freezer	Minimum capacity 300–500 litres, DC/AC compatible, solar-ready, energy-efficient compressor, temperature range of -18°C or lower,	8 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara,

LOT 2: Fish Handling, Storage & Sanitation Infrastructure				
S/N	Item	Minimum Technical Specification	Quantity	Location
		battery compatibility, lockable lid, suitable for tropical climate.		Tanga, Kigoma & Zanzibar
3	Ice boxes	Food-grade insulated cool boxes (minimum 100 litres), UV resistant, easy to clean, capable of maintaining temperature for at least 24 hours.	24 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
4	Digital weighing scale	Capacity up to 30 kg, minimum accuracy ± 5 g, digital display.	24 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
5	Concrete drying/salting slabs	Reinforced concrete slab elevated a minimum of 15 cm above ground level, smooth food-safe cement (or tiled) finish, surface sloped 1–2% to a drainage channel, raised perimeter curb to prevent ground contamination, minimum size 6.0 m x 3.0 m per slab, constructed in-situ at the designated landing site.	7	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
6	Dedicated sanitary washing stations	Fixed washing station with a reliable potable water supply (elevated tank or piped connection), separate stainless-steel/food-grade basins for handwashing and for fish/equipment washing, foot-operated or hands-free taps where feasible, wastewater drainage to a soak-away pit, and roof cover for weather protection.	7	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar

LOT 3: Fish Processing & Packaging Machinery

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S/N	Item	Minimum Technical Specification	Qty	Location
1	Fish grinder/milling machine	Stainless steel food-contact surfaces, electric motor (1–3 HP minimum), capacity of 20–100 kg/hour, capable of producing fine fish powder, easy to dismantle and clean.	8 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar
2	Packaging machine	Semi-automatic or automatic heat-sealing machine suitable for food-grade plastic packaging, adjustable sealing temperature, compatible with various bag sizes.	8 Pcs	Mwanza, Kagera, Mtwara, Lindi, Mara, Tanga, Kigoma & Zanzibar

LOT 4: Seaweed Processing Equipment

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S/N	Item	Minimum Technical Specification	Qty	Location
1	Hammer mill machine	Food-grade stainless steel seaweed milling machine suitable for	4 Pcs	Lindi, Mtwara, Zanzibar & Tanga

		processing dried seaweed into fine powder. Minimum capacity of 20–100 kg/hour, constructed with 304 food-grade stainless steel on all product-contact surfaces, adjustable particle size of 80–120 mesh or finer, powered by a 3–7.5 HP electric motor (220V/380V, 50 Hz).		
2	Silicone soap moulds	Food-grade, non-toxic silicone soap moulds suitable for producing handmade soap, flexible, non-stick, odourless, reusable, resistant to temperatures ranging from -40°C to 230°C. Each mould shall have 6–12 cavities, each cavity producing soap bars weighing approximately 80–120 g.	50 Pcs	Lindi, Mtwara, Zanzibar & Tanga
3	Seaweed drying racks	Constructed from treated hardwood with corrosion-resistant fittings, fitted with UV-stabilized food-grade HDPE mesh or food-grade nylon netting. Each rack shall measure approximately 6.0 m (L) x 1.2 m (W) x 1.0–1.2 m (H) above ground.	24 Pcs	Lindi, Mtwara, Zanzibar & Tanga
4	Soap making machine	Semi-automatic soap making machine with a minimum production capacity of 50–100 kg/hour, suitable for manufacturing seaweed-based soaps. Constructed with 304 food-grade stainless steel on all product-contact surfaces, operates on 220V/380V, 50 Hz, includes a mixing system, soap extruder, adjustable soap cutter (80–150 g bars), safety features, installation, operator training, operation manual, and a minimum 12-month warranty.	4 Pcs	Lindi, Mtwara, Zanzibar & Tanga
5	Hydraulic baling machine for seaweed	Vertical hydraulic baling machine suitable for compressing dried seaweed into compact bales for storage and transportation. Minimum pressing force of 20 tonnes, adjustable bale weights of 25–100 kg, powered by a 3–5.5 kW electric motor (220V/380V, 50 Hz).	4 Pcs	Lindi, Mtwara, Zanzibar & Tanga

3. Lot Application Rules

- Bidders may apply for one Lot, several Lots, or all four Lots.
- A bidder applying for a given Lot must quote **ALL** items within that Lot; partial bids covering only some items within a Lot will not be considered.

- Bidders applying for more than one Lot must submit a single application package with a financial proposal clearly itemized by Lot.
- Award may be made on a Lot-by-Lot basis; a bidder may be awarded one, several, or all Lots for which it qualifies and is competitive.

4. Requirements

Interested companies/suppliers are to submit the following:

- a) Expression of interest letter addressed to Kilimo Trust.
- b) Company registration certificates
- c) Tanzania Revenue Authority (TRA) Tax Clearance Certificate.
- d) Valid Business license.
- e) At least 3 recommendations /certificates for supply / completion of similar goods and services in the last five years.
- f) Financial proposal which will include installation and transportation costs to the designated locations.

Additional requirement for Lot 2 bidders: given the civil-works component (concrete drying/salting slabs and sanitary washing stations), bidders applying for Lot 2 must also submit evidence of civil works capacity, such as a valid Contractors Registration Board (CRB) certificate (where applicable) and at least one completion certificate for similar small-scale construction works.

5. Ethical and Safeguarding Requirements

The company must ensure compliance with KT Safeguarding Policy.

6. Mode of Application

All interested vendors must submit one complete package via email to procurement@kilimotrust.org, clearly indicating the Lot(s) applied for. The package should include the Expression of Interest (EoI) letter, Financial Proposal(itemized by Lot), Three reference letters from clients, a copy of the Trading License, a copy of the TIN Certificate issued by TRA, and the Company Profile no later than **Friday, 18th September 2026, at 3:00 p.m.**

Note: *“Only selected companies will be communicated”*