



REQUEST FOR QUOTATION (RFQ 1120)

FOR THE SUPPLY OF FISH POST-HARVEST HANDLING AND VALUE-ADDITION PROCESSING EQUIPMENT - UGANDA

1. Background Information

Kilimo Trust (KT) is an independent regional agricultural development organization working to advance agriculture-led development across the East African Community (EAC). It is registered in the Republic of Uganda, has country offices in Kenya, Rwanda and Tanzania, and implements programs across all EAC Partner States.

Kilimo Trust's core business is to support the transformation of food and nutrition security in the EAC region from high-risk subsistence farming towards lower-risk, trade-based agricultural systems.

Kilimo Trust, in strategic partnership with the African Continental Free Trade Area (AfCFTA) Secretariat, TradeMark Africa, Lattice Aquaculture and MicroSave Consulting, and with funding from the Mastercard Foundation, is implementing the Women and Youth Economic Empowerment in Fisheries through Inclusive Market Access (WYEEFIMA) Programme in Uganda.

The program aims to enhance cross-border trade in fish and fish products by women and youth, thereby strengthening their participation in inclusive and sustainable fisheries value chains.

Kilimo Trust Uganda therefore invites quotations from suitably qualified and locally registered companies for the supply, delivery, installation and, where applicable, construction of fish post-harvest handling and value-addition processing equipment under the WYEEFIMA Program.

2. The Assignment

Kilimo Trust invites quotations from locally registered companies for the supply and delivery of the items listed below.

The required items are organized into five lots:

1. Lot 1: Fish Processing Equipment
2. Lot 2: Fish Handling and Preparation Equipment
3. Lot 3: Food Hygiene, PPE and Sanitation Supplies
4. Lot 4: Cold Chain and Fish Preservation Equipment
5. Lot 5: Fish Packaging and Market-Readiness Equipment

3. Description of Required Equipment and Delivery Locations

The required items are organized into lots based on the nature, technical requirements and supplier capabilities associated with each category.

LOT 1: FISH PROCESSING EQUIPMENT

S/N	Item	Minimum Technical Specification		Location
1	Energy-saving cook stove	Fuel-efficient commercial cook stove compatible with charcoal, briquettes, LPG or biomass; minimum fuel saving of 40%; suitable for commercial fish frying; durable steel construction; heat-resistant finish; stable base; and easy to clean.	2 Pcs	All designated locations
2	Frying pans (Kalayi) - large	Heavy-duty stainless-steel or food-grade mild-steel pan with a capacity of 25 litres; corrosion-resistant; fitted with strong handles; suitable for commercial deep-frying of fish; and easy to clean.	4 pc	All designated locations
3	Perforated ladle spoons	Heavy-duty perforated ladle spoons made from food-grade stainless steel; corrosion- and heat-resistant; fitted with strong, long handles; and suitable for lifting and draining deep-fried fish.	8pcs	All designated locations
5	Energy-efficient smoking kiln	Custom-made improved fish-smoking kiln with reduced fuel consumption; food-grade smoking (2) chambers; effective smoke control and corrosion-resistant materials. processing capacity: either 100 kg or 200 kg per batch.	8pc	All designated locations
7	Drying racks	Custom-made raised drying racks measuring approximately 2.0 m x 1.2 m, fitted with 3 mm food-grade stainless-steel mesh. The supporting structure shall be made from galvanized steel or appropriately treated timber and designed to protect fish from contamination by dust, dirt and animals.	8pc	All designated locations
9	Salting vats/crates for wet salting	Food-grade HDPE or stainless-steel vats/crates; corrosion-resistant; non-absorbent; easy to clean and disinfect; fitted with secure covers and drainage outlets where applicable; and suitable for wet salting fish.	8pc	All designated locations
10	grinder/milling machine	Stainless-steel food-contact surfaces; electric motor rated at 1-3 HP minimum; processing capacity of 100 kg per hour; capable of producing fine fish powder; fitted with safety guards; and easy to dismantle and clean.	8pc	All designated locations

LOT 2: FISH HANDLING AND PREPARATION EQUIPMENT

S/N	Item	Minimum Technical Specification		Location
1	Portable folding fish-processing tables with food-grade surfaces	Worktable measuring 1.5 m long x 0.8 m wide , with a grade 304 stainless-steel food-contact surface , fitted with a sink and removable food-grade chopping board. Must have collapsible legs with secure locking mechanisms for stability during use and easy assembly, dismantling, folding, transport and storage during field activities. Surfaces must be smooth, corrosion-resistant and easy to clean, with rounded edges. Include a sink drain outlet and detachable drainage hose. Supplier to specify working height, sink dimensions and folded dimensions.	8pcs	All designated locations
2	Filleting knives - various sizes for skin-on and skinless filleting	Professional fish-filleting knives made from food-grade stainless steel, with flexible corrosion-resistant blades, non-slip ergonomic handles and protective sheaths. Sets shall include different blade sizes suitable for skin-on and skinless filleting.	80pcs	All designated locations
3	Knife-sharpening tools	Food-safe sharpening stainless steel or sharpening stone suitable for maintaining fish-processing knives; durable, corrosion-resistant and easy to clean.	16pc	All designated locations
4	Cutting boards	Heavy-duty food-grade plastic cutting boards; non-absorbent; non-toxic; resistant to knife damage; easy to clean and disinfect; and preferably colour-coded to minimize cross-contamination.	80pcs	All designated locations
6	Crates, basins and buckets	Food-grade plastic stainless steel crates, basins and buckets; non-toxic; durable; washable; easy to disinfect; and suitable for handling and transporting fresh or processed fish. Buckets shall have secure handles and covers where applicable.	40pcs	All designated locations

LOT 3: FOOD HYGIENE, PPE AND SANITATION SUPPLIES

1	Handwashing stations with clean-water access	Portable handwashing stations are made from food-grade, rust-resistant materials; fitted with a clean-water tank, hands-free or foot-operated tap where feasible, wastewater collection or drainage system, soap holder and clear handwashing instructions.	7 stations	All designated locations
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2	Soap and disinfectants	Food-safe liquid handwashing soap and approved food-contact-surface disinfectant; clearly labelled; supplied in sealed containers; and accompanied by dilution and safe-use instructions.	8pcs of 5 litre jerrycans	All designated locations
3	Reuseable gloves	Food-grade, powder-free disposable gloves suitable for fish handling and processing; available in assorted sizes; non-toxic; and supplied in sealed dispenser boxes.	200 pc	All designated locations
4	Aprons and protective clothing	Waterproof, washable and reusable food-processing aprons and protective coats or overalls; made from durable, food-safe materials; and available in appropriate sizes.	200 pcs	All designated locations
5	Disposable Hair nets/head cover	Washable food-grade hair nets and head covers are capable of fully restraining hair during fish handling, processing and packaging.	200 pcs	All designated locations
6	Hands-free waste bins	Durable, covered, foot-operated waste bins made from food-grade plastic or corrosion-resistant material; leak-proof; easy to clean and disinfect; and suitable for fish-processing waste.	8 pcs	All designated locations
7	WYEEFIMA-branded protective overcoats	White PV material , durable, washable and reusable food-processing overcoats for trainees and trainers; made from food-safe, water-resistant material; long-sleeved; fitted with secure fastenings and practical pockets; WYEEFIMA-branded; and supplied in assorted sizes.	200pcs	All designated locations
8	Reusable multilayer face masks	White, durable and reusable multilayer face masks suitable for food-processing environments; made from breathable, washable material; designed to cover the nose and mouth securely; fitted with comfortable ear loops or head ties; and supplied in appropriate sizes.	200 pcs	All designated locations
9	Reusable food-processing head/hair covers	White, durable, washable and reusable head covers made from breathable food-processing material; designed to fully contain the wearer's hair and minimise contamination during fish handling, processing and packaging.	200 pcs	All designated locations
10	White protective gumboots	White waterproof gumboots made from durable, chemical-resistant PVC or equivalent food-processing material; sizes 6, 7, 8, 9 and 10; non-slip soles; comfortable inner lining; resistant to water penetration and impact; and fitted with reinforced toe protection against crushing hazards.	200 pcs	All designated locations

11	Reusable food-contact gloves	Reusable, food-approved nitrile or PVC food-contact gloves with full coating, textured rough grip, moderate cut- and puncture-resistance, waterproof construction, extended cuff where appropriate, and assorted sizes. Gloves shall be washable, durable and suitable for wet fish-handling and processing operations.	200 pcs	All designated locations
12	Reusable food-processing face mask	White PV material Made durable Face Mask – recommended Layers for Food Processing	200 pcs	All designated locations
13	Disposable food-processing face mask	White Face Mask – recommended Layers for Food Processing	200 pcs	All designated locations

LOT 4: COLD CHAIN AND FISH PRESERVATION EQUIPMENT

S/N	Item	Minimum Technical Specification		Location
1	Solar-powered ice freezer	Capacity of 300-500 litres; DC/AC compatible; solar-ready; energy-efficient compressor; capable of maintaining -18 degrees Celsius or lower; battery-compatible; fitted with a lockable lid; corrosion-resistant; and suitable for tropical climatic conditions. The unit shall include all solar components necessary for operation, where applicable.	9 pcs	All designated locations
2	Ice boxes/cool boxes	Food-grade insulated cool boxes with a minimum capacity of 100 litres; UV-resistant; durable; fitted with secure lids, handles and drainage outlets; easy to clean; and capable of maintaining the required temperature for at least 24 hours under normal use.	24 pcs	All designated locations
4	Deep freezer - where electricity is confirmed	Energy-efficient chest freezer with a capacity of 300-500 litres; capable of maintaining -18 degrees Celsius or lower; fitted with a lockable lid, internal baskets, temperature control and power indicator; and suitable for tropical conditions. Supply shall be limited to locations with confirmed and reliable electricity.	9 pcs	Locations with confirmed electricity
5	Digital food thermometers	Waterproof or water-resistant digital probe thermometer; stainless-steel food-grade probe; measuring range suitable for chilled, frozen, cooked and smoked fish; minimum accuracy of +/-1 degree Celsius; fast response time; easy-to-read digital display; and protective probe cover.	80 pcs	All designated locations

LOT 5: FISH PACKAGING AND MARKET-READINESS EQUIPMENT

This lot comprises equipment and packaging materials required for weighing, sealing and preparing processed fish products for the market.

S/N	Item	Minimum Technical Specification		Location
1	Packaging machine	Automatic heat-sealing machine suitable for food-grade plastic packaging; adjustable sealing temperature; compatible with various bag sizes and materials; durable construction; and fitted with appropriate safety controls.	8 pcs	All designated locations
2	Manual impulse heat-sealing machine	Portable, manually operated electric impulse sealer with a minimum sealing length of 300 mm , adjustable sealing time, and compatibility with the proposed food-grade polyethylene or polypropylene bags. Must produce a strong, continuous, leak-resistant seal and include spare heating elements, heat-resistant sealing tape, operating instructions and a warranty.	16 pcs	All designated locations
3	Food-grade stand-up kraft paper zip-lock pouches with window	New stand-up kraft paper pouches with a food-grade laminated inner barrier, transparent window and resealable zip closure; moisture-, grease- and odour-resistant; suitable for dried fish and cooled fried fish products. Must allow heat sealing above the zip closure and be compatible with the supplied sealing machine. Supplier to specify dimensions, thickness and suitability for the intended product weight, such as 500 g or 1 kg. Custom branding where required.	Pack of 1000 pieces each	All designated locations
4	Digital tabletop weighing scales	Maximum weighing capacity of at least 30 kg; minimum accuracy of +/-5 g; digital display; tare function; food-grade stainless-steel weighing platform; rechargeable battery and AC-power compatibility; and easy-to-clean construction.	16 pcs	All designated locations

4. LOT APPLICATION AND AWARDED APPROACH

- Bidders may apply for one lot, several lots or all lots.
- Bidders applying for a particular lot must quote for all items within that lot. Partial bids covering only selected items within a lot will not be considered.
- Kilimo Trust reserves the right to evaluate and award individual items, complete lots, or a combination of lots, depending on technical responsiveness, competitiveness, availability, delivery requirements and value for money.

4. Where a bidder applies for more than one lot, the bidder shall submit one complete application package with the financial proposal clearly itemized by lot and by item.
5. Kilimo Trust may make multiple awards where this is considered necessary to achieve value for money, ensure timely delivery, obtain the required technical expertise or promote effective competition.
6. All prices shall clearly identify applicable taxes, transportation, delivery costs.

5. Bidder Requirements

Interested companies or suppliers shall submit the following:

- Certificate of incorporation/registration
- Valid trading/business license
- TIN and tax clearance
- Detailed financial quotation and validity
- Unit prices and total prices
- Applicable taxes
- Delivery/transport costs
- Payment terms

6. Ethical and Safeguarding Requirements

The successful bidder shall comply with Kilimo Trust's safeguarding, ethical conduct, anti-fraud, anti-corruption and conflict-of-interest requirements throughout the procurement process and contract implementation.

7. Submission Instructions

Interested bidders shall submit one complete application by email to procurement@kilimotrust.org clearly indicating the lot or lots applied for in the subject matter by **Friday, 18th September 2026** at **3:00** p.m. East Africa Time (EAT).