



Call for Expression of Interest (Eoi) –Training Warehouse Managers on Professional Grain Handling and Post-Harvest Management.

1) Background:

Kilimo Trust is a not-for-profit organization working on agriculture for development across the East Africa community - in Burundi, Kenya, Rwanda, Tanzania and Uganda. Kilimo Trust is a go-to implementing partner for inclusive and sustainable market-led agricultural value chain development in the region.

Kilimo Trust received a grant from AGRA to implement a three-year project entitled "Enhancing Access to Markets for Inclusive Agricultural Transformation (EAMIAT)." The project aims to improve the income, food, and nutrition security of MSMEs and farmers by creating sustainable trade opportunities. Implemented by a consortium of four partners, Kilimo Trust focuses on promoting innovative post-harvest handling (PHH) practices to ensure grain quality in the Busoga, Sebei, and Bugisu subregions of Eastern Uganda.

A key component of this initiative is the training of warehouse managers to enhance their professionalism in grain handling, storage, and quality management. Strengthening their capacity is crucial in minimizing post-harvest losses, maintaining quality standards, and ensuring compliance with market and food safety regulations, ultimately improving farmers' access to premium markets.

2) Objective:

The objective of this assignment is to develop comprehensive training manuals and conduct training on warehouse management of the selected warehouse managers across the three subregions of Busoga, Bugishu, and Sebei. The training materials and sessions should equip participants with the knowledge and skills necessary to manage warehouses efficiently and effectively.

3) Scope of Work:

The consultancy aims to train warehouse managers in Busoga, Bugishu, and Sebei sub-regions. The successful consultant or organization will be expected to:

- a) Customize the existing warehouse manual and develop comprehensive training materials on warehouse management, including modules on:
 - Inventory management
 - Storage and handling of agricultural produce
 - Warehouse safety and security
 - Quality control and assurance
- b) Submit the finalized training manual for review and incorporated feedback provided by Kilimo Trust
- c) Conduct 3 training sessions with warehouse managers for selected warehouses considering 1 session per region using the developed training materials.
- d) Evaluate the effectiveness of the training sessions and provide recommendations for future improvements.

4. Expected Outputs and Deliverables :

Category of Activities	Tasks	Deliverables
1) Customize existing warehouse manual	a) Review existing secondary information on Warehouse operations and management, Inventory management, storage and handling of agricultural produce, Warehouse safety and security, Quality control and assurance	i) Reviewed secondary information on Warehouse management.
	b) Adapt and contextualize these manuals to suit the specific needs of farmers in Busoga, Sebei, and Bugishu sub-regions	ii) Context-specific, user-friendly training materials tailored to warehouse managers in Busoga, Sebei, and Bugishu sub-regions.
	c) Submit the finalized manuals for review and incorporate feedback provided by Kilimo Trust.	iii) Finalized and approved knowledge materials on aflatoxin management.
2) Conduct training sessions with warehouse managers	d) Participate in training warehouse managers on the key principles of warehouse management in the three sub-regions.	iv) Warehouse managers trained in warehouse management.
3) Reporting and Documentation	e) Compile a report detailing the training outcomes in the three subregions	v) Comprehensive final report with key learnings, listener feedback, and recommendations for future initiatives.
	f) Submit digital copies of the training manuals.	Vi) Digital copies of developed training manual.

5. Qualifications and Competencies:

- A Minimum of a bachelor's degree in agriculture, Agronomy, Post-Harvest Technology, Food Science, Supply Chain Management, or a related field.
- Professional certifications in Post-Harvest Management or Warehouse Operations are an added advantage.
- At least 3 years of experience in grain handling, post-harvest management, or warehouse operations.
- Proven experience in training or capacity-building programs for agricultural value chains, preferably in grain storage and handling.

6. Duration:

The assignment is expected to be completed within 3 days of 2025. A detailed timeline should be submitted by the consultant upon contract signing, outlining milestones for each delivery. The successful individual shall be provided with the necessary documents to enable them to execute their assignments

7. Application Procedure:

All Interested individuals must submit their Expression of Interest (EOI), Financial Proposal, Technical Proposal, Professional Profile, and evidence of previous assignment online via email to recruitment@kilimotrust.org by the 23rd February 2025 at 11:59pm. Address to the Human Resource Manager.

"Please note that Kilimo Trust will cover all costs related to printing the knowledge materials.

Applicants are encouraged to submit a quotation for their professional fees and field-related expenses for the three-day training sessions, one per region."

8. Contact Information:

For inquiries, contact Kilimo Trust Admin team: admin@kilimotrust.org